

### THE CHESTER COUNTY HOSPITAL FOUNDATION DONOR REPORT

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#### MISSION STATEMENT

The mission of The Health Network of The Chester County Hospital is to provide high quality care, consistent with identifiable health care needs of Chester County area residents and within the constraints of sound fiscal management, as well as the education of health care professionals and the community.

#### VISION

The Health Network of The Chester County Hospital will be recognized as a dedicated community based health care organization, which enjoys integrated provider relationships that foster excellence in clinical and personal service. It will seek to develop and implement programs and services, which will enhance the health status of the community. The Network will strive to exceed the expectations of those it serves, maintain standards of the highest quality, and promote a rewarding work environment.

### THE CHESTER COUNTY HOSPITAL FOUNDATION DONOR REPORT

Dear Friends,

#### "IT'S TOUGH TO MAKE PREDICTIONS, ESPECIALLY ABOUT THE FUTURE." YOGI BERRA

This is one of my favorite quotes, and it is so true in this era of healthcare reform. Having served at the helm of The Chester County Hospital for more than 30 years, I usually have hospital and health matters at the forefront of my mind. As the nation's leaders discuss and debate this big question about creating a health system that works for everyone, I encourage you to consider the particulars of the conversation. The decisions could affect you and your family.

#### The first question to understand is, "How are healthcare costs measured?"

For employers and individuals with health insurance, the cost is our monthly premiums. To insurance companies, the cost is the negotiated payment to health providers for the services they render. Hospitals calculate cost by how much we spend to provide the care, including supplies and salaries. The Government sees cost as the percentage of the Gross National Product, which is currently more than 17% for healthcare. Finally, people without health insurance know cost as the "charges" they must pay out-of-pocket for healthcare services. So depending on which group you are in there is much room for confusion.

#### The second question to consider is, "If costs are understood and controlled, does this assure value?"

The biggest driver of value is "quality." Historically however, quality has never really been clear, measurable, or rewarded in healthcare.

But, the tide is turning as Washington considers the idea of "pay for performance." Tracking the outcomes of medical procedures and comparing the data against that of competing hospitals is now standard in the industry. Within the past few years, this comparative data has been made available online to the public so that they can be "informed consumers" of their own health needs. This transparency in healthcare is helping to shape the national dialogue about cost, quality and value.

#### As a resident of Chester County and a friend of the Hospital, another question you might ask yourself is, "So how will The Chester County Hospital fare with healthcare reform?"

Transparency and value have always been a hallmark of The Chester County Hospital because we are governed by the people we serve. It is of primary importance to them that we keep our costs low and our quality high. Nevertheless, since size and negotiating power have determined reimbursement with health insurers rather than value, our reimbursement rates have historically been lower than that of our competition. So, if the reform changes create parity in reimbursement for hospitals based on quality and cost, then The Chester County Hospital will excel. The published data speaks for itself. We are already a high-quality, low-cost provider as compared to our neighboring competitors.

As an independent institution, we are nimble enough to adjust to any situation and are confident that our model of care will guide us through this time of change, as it has done since our founding in 1892.

On behalf on my colleagues, thank you for your continued gracious support and for choosing us to be your hospital of choice. We are thankful for your kindness and generosity.



Gratefully, h. long

H.L. Perry Pepper President and Chief Executive Officer The Chester County Hospital

# Our Donors

We extend our gratitude to the numerous individuals, foundations and businesses that so generously supported The Chester County Hospital Foundation during fiscal year 2009. This list includes those who have given to the Campaign, the Annual Appeal, have made an unrestricted gift, or have designated their gift for a restricted purpose at the Hospital. This list also includes those who made their donation through the United Way or have given through matching gifts. The category of giving indicates the combined dollar amount that was donated between July 1, 2008 and June 30, 2009.

### Chairman's Society

Established in memory of Robert T. Cornwell, the first President of The Chester County Hospital Board of Managers, and in honor of the leadership provided by each Chairman of the Hospital's Board of Directors, as well as that provided by past, present and future members of the Board, the Chairman's Society recognizes the leadership of those who have made cumulative gifts of \$100,000 or more since 1984.

#### \$5,000,000 and above

Longwood Foundation, Inc. Women's Auxiliary to The Chester County Hospital

**\$3,000,000 - 4,999,999** Mrs. Penelope P. Wilson

#### **\$1,000,000 - 2,999,999** Crystal Trust

Mr. and Mrs. Irénée du Pont, Jr. Mrs. Robert S. Gawthrop, Jr. † Mr. and Mrs. Oscar Lasko The May Festival Committee Mrs. William E. Parke † Mr. and Mrs. William G. Warden, III Estate of Suzanne L. Williamson

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#### \$250,000 - 499,999

1675 Foundation Anonymous Mr. and Mrs. C. Minor Barringe Mr. and Mrs. Henry I. Brown, II Mr. and Mrs. John R. Celii, Jr. Ms. Carol Ware Gates Estate of Dorothy B. Hertig Mr. and Mrs. George C. Mason Mr. and Mrs. R. Marshall Phillips Estate of Leslie B. Schramm Estate of Gilbert P. Talbot Welfare Foundation, Inc.

#### \$100,000 - 249,999

A. Duie Pyle, Inc.
Mr. and Mrs. Francis H. Abbott, Jr.
Anonymous
Mr. and Mrs. Richard M. Armstrong, Jr.
Estate of Georgina E. Bevan
Bring and Buy Shop
The Chester County Hospital Medical Staff
First National Bank of Chester County Mr. William W. Gibb † Estate of Charles G. Herwegh Hoxie Harrison Smith Foundation Mr. and Mrs. Stephen P. Hoyt John Lazarich Foundation Mr. and Mrs. Dallas L. Krapf Mr. William Kronenberg, III Louis W. Dutt, Jr. Trust Estate of Frieda McMullan Mrs. Dorothy W. Mullestein Mr. and Mrs. W. Thomas Musser Mr. James K. Robinson, Jr. † Mrs. William J. Scarlett † Estate of Cecilia C. Schramm SHINE Committee Mrs. Elizabeth B. Stull United Way of Chester County

#### Dear Friends.

Thank you for your commitment to The Chester County Hospital Foundation. Despite a troubled economy, you – our generous supporters – have continued to make the Foundation a priority. We attribute our successes to your loyalty to the mission of the Hospital. This Donor Report reflects contributions made during fiscal year 2009, which ran from July 1, 2008 through June 30, 2009. I am pleased with the results of our fundraising efforts, which raised an impressive \$5,724,450 from 2,648 donors.

You have chosen one or more ways to support the initiatives of the Foundation and, thus, have contributed to our overall fundraising efforts. In fiscal year 2009, \$3,866,942 was raised from 489 donors in support of the West Pavilion Expansion. Our Annual Appeal efforts brought in \$386,642 from 2,046 donors. The Special Events that occur throughout the year generated \$476,700 in contributions. In addition, \$1,522,655 came from 458 donors, which includes gifts from the Women's and Men's Auxiliaries, memorial and honorary gifts, grants, bequests, and other planned gifts. Thank you for your participation in these initiatives!

I would also like to highlight that, even through difficult times, 1,100 donors generously increased their gift from the previous fiscal year, and 463 donors have given consecutively for five years or more.

Thank you for your continued support of The Chester County Hospital Foundation and for enabling the Hospital to provide the exceptional quality of care that our community enjoys.

With appreciation,

Kevins Holleron

Kevin Holleran, Chairman The Chester County Hospital Foundation Board

P.S. I am also delighted to share with you that the Foundation has exceeded the Campaign goal of \$30 million. To date, the Foundation has raised \$33,057,990 for the Campaign, with \$25,009,172 raised for the West Pavilion Expansion. Thank you for making this possible!

Founders Society

In 1892, eight physicians opened and staffed the West Chester Hospital, named a year later The Chester County Hospital. The Founders Society has been established to not only honor the doctors, both past and present, for their service and care to the greater community, but also to recognize the donors who work in tandem with our physicians to support the Hospital's mission by making a gift annually of \$1,000 or more.

#### \$1,000,000 +

Crystal Trust Mr. and Mrs. Irénée du Pont, Jr. Mrs. Penelope P. Wilson

#### \$500,000 - 999,999

Women's Auxiliary to The Chester County Hospital

#### \$100,000 - 499,999

1675 Foundation Anonymous (2) Mr. and Mrs. Richard M. Armstrong, Jr. Mr. and Mrs. John R. Celii, Jr. The Chester County Hospital Medical Staff Davenport Family Foundation Estate of Charles G. Herwegh Ms. Carol Ware Gates Ms. Mary Alice Malone The Roemer Foundation Estate of Cecilia C. Schramm Estate of Leslie B. Schramm

#### \$50,000 - 99,999

John Lazarich Foundation Mr. William Kronenberg, III Mr. and Mrs. Robert D. McNeil Mr. and Mrs. A. Duer Pierce, Jr. Sara S. Shepherd Trust Springbank Foundation

#### \$25,000 - 49,999

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#### \$10,000 - 24,999

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#### \$5,000 - 9,999

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#### \$2,500 - 4,999

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#### \$1,000 - 2,499

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## GOOD HEALTH IS GOOD BUSINESS

*Even though* Bentley Systems, Inc. is a half-billiondollar global software leader, the five founding Bentley brothers consider their 2,700 colleagues to be extended members of the family. Just as families prioritize the health and well-being of all members, so does Bentley Systems.

Accordingly, the company instituted a "Be Well" corporate commitment this past year, for the purpose of engaging, educating and empowering Bentley colleagues to make healthy choices that help improve the quality of their lives and those of their own families. Bentley Systems, headquartered in Exton, has actively collaborated with The Chester County Hospital to help achieve the goals of the wellness program.

The Bentleys believe that striving to improve nutrition and lifestyle habits are important goals for everyone. In particular, good health is a valued investment for the company, whose success in the competitive marketplace for software "sustaining infrastructure" depends entirely on the dedication, energy, and effectiveness of its colleagues.

Late in 2008, Bentley Systems embarked on its formalized wellness program by hiring Corporate Wellness Officer Holly Shaffer, who has distinguished knowledge and experience in implementing healthy living strategies within corporate communities. One of her first Be Well initiatives was to establish an Executive Physical program.

Holly researched well-known national offerings, but to achieve the best results the company chose to work directly with The Chester County Hospital, by virtue of its reputation and its willingness to customize a program to suit the needs of Bentley Systems, as well as proximity. The company's Executive Physical program was comprehensively designed to include, beyond extensive clinical exams and tests, such aspects as nutrition education and travel medicine consultation.

The Hospital's scheduling flexibility was essential to accommodate complicated travel logistics for Bentley's offices in more than 45 countries. The executives at Bentley had their physical exams performed by Richard Donze, DO, MPH, Medical Director of The Occupational Health Center at The Chester County Hospital. Plus, three overseas executives sent their results to Dr. Donze for his review. He provided follow-up consultations to every participant in the Executive Physical program, in person for those who reside locally.

Humanitarian Society

Established in honor of The Women's Auxiliary of The Chester County Hospital, The Humanitarian Society has been created to foster the humanitarian spirit exemplified by the Women's Auxiliary and to recognize those donors who make an annual gift of \$100 to \$999.

#### \$500 - 999

Mr. and Mrs. Carl E. Adkins, III Mr. and Mrs. Robert M. Aiken Anonymous Mr. and Mrs. J. Neal Atkins Dr. and Mrs. Frank Baldino, Jr. Mr. and Mrs. Joseph H. Battin Mr. and Mrs. John R. Beddall Ms. Betsy B. Benner Ms. Beryl L. Biddle Mr. and Mrs. Charles B. Blevins Mr. and Mrs. Sean Bogda Mr. and Mrs. Mark L. Brace Mr. and Mrs. Lawrence G. Brandon Mrs. Mary T. Brauman William F. Brazerol, M.D. Mr. and Mrs. Jeffrey A. Carlow Ms. Jean Caulfield Richard F. Chalfin, M.D. Dr. and Mrs. Kenneth P. Collins Mr. Richard S. Conner Mrs. Nancy R. Corson Mr. and Mrs. Keith D. Coughey Ms. Sue Ann Cowan Mrs. Alicia P. Cullen Ms. Joanne Curley Celeste E. DeBaptiste, M.D. Mr. John E. Defibaugh Mr. and Mrs. Kenneth M. Dennison Mr. and Mrs. William M. Denny, Jr. Mr. and Mrs. Raymond J. Deschenes Mr. and Mrs. Charles M. DiMarco Employee's Community Fund of The Boeing Company Mr. Robert F. Fanelli Ms. Margaret Haftl Fanny Mr. and Mrs. Philip M. Gale Mr. George M. Garner, Jr. GlaxoSmithKline Foundation Mrs. Elizabeth F. Goddu Dr. and Mrs. Morrie G. Gold Mr. Alfred A. Gollatz and Ms. Jill Garner Mr. and Mrs. Wayne W. Grafton

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#### CORPORATE RELATIONSHIPS

## The Bentley Family

By the company's assessment, Bentley Systems' Executive Physical program has been highly successful. The executives especially appreciated the one-on-one reviews of the exams and tests with the senior doctor and with the dietitian. CEO Greg Bentley commented that he felt that he particularly benefited, personally, from the nutritional consultation. Greg further stated that from the corporate standpoint, the program has "already served its intended purpose" as one executive learned that he had a serious, yet treatable, health issue of which he was unaware. He is currently receiving the necessary care.

In addition to the corporate Be Well partnership, all five Bentley brothers Barry, Greg, Keith, Raymond and Scott have each made generous philanthropic commitments to The Chester County Hospital Foundation's capital campaign. With their support and the donations of others, the future West Pavilion Expansion will offer more opportunities to improve the health of the entire community.

The Bentley brothers' sense of family and civic stewardship has been inspired by their late father, Thomas P. Bentley, who always put serving the community ahead of his own gratification. During a hospital stay (elsewhere)



he noticed that almost every wheelchair suffered from deferred maintenance, to everyone's frustration and risk. As a retired mechanical engineer, he thereafter returned regularly as a volunteer to restore and keep each wheelchair in safe operating order. Mindful of this example, and impressed by the people and continuing accomplishments of The Chester County Hospital, the Bentley family has committed to support the Hospital and especially its future growth in offerings to help instill wellness at Bentley Systems.

To learn more about the corporate programs offered by The Occupational Health Center, visit www.chestercountyhospital.org. To learn more about Bentley Systems, visit www.bentley.com.

Ms. Phyllis M. MacLardy Mr. and Mrs. David F. Martin Ronald J. Mattson, M.D. Mr. David D. McCoach Mr. and Mrs. Peter McNeely Mr. and Mrs. Brian Mears Mr. and Mrs. Robert E. Newell Mr. and Mrs. Stephen M. O'Kane Mr. and Mrs. John J. Olewnik Mr. Anthony Pannell, Jr. Ms. Susan M. Pizzi Ms. Josephine Randzin Mr. and Mrs. J. Permar Richards, III Mrs. Nancy Richards Mr. and Mrs. Steven L. Ritchey Mr. and Mrs. Robert D. Sampson Mr. Forrest R. Schaeffer Matthew Schaeffer, M.D. Mr. and Mrs. Duke Schneider

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#### \$100 - 499

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"I am happy for this opportunity to express my gratitude for the care, concern and comfort given when I was hospitalized in The CardioVascular Unit. I am especially grateful to the doctors and nurses who were so caring, cheerful and always there when I needed them."

#### MADELEINE COYLE

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*Edna and Bud Dierce have much in common.* They were both born in Pennsylvania, attended Pennsylvania State University, were married more than 40 years to their first spouses, and now are looking forward to 40 more years together as a married couple. They believe in supporting each other and organizations for which they care deeply. It was for this reason Edna and Bud chose to make a significant commitment to The Chester County Hospital Foundation's capital campaign.

The campaign Advancing Care, Building Community, The Campaign for Chester County Hospital was publicly announced in 2007. It is the most significant campaign in the Hospital's history. A primary goal of this initiative is to support the construction of the new West Pavilion expansion. The Hospital's plans are for a four-story addition that will: (a) consolidate and integrate all cardiovascular services; (b) increase capacity by adding up to 72 beds; and (c) add surgical and interventional suites. The project will also include the completion of

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### Edna & Bud Pierce Story

renovations to the Emergency Department. The Foundation's fundraising goal was to raise \$25 million toward the cost of the West Pavilion project.

To date, the Hospital's Foundation has secured its fundraising goal raising more than \$25 million from the support of board members, senior administrators, employees, medical staff, auxiliary members, volunteers, the community and Foundation benefactors. Because of their generous donations, the Hospital will be able to continue to meet the needs of the community, providing quality and compassionate care, in the most highly technical facility.

Edna and Bud attribute the reason for their support to be the quality care they have each received over the years. While most people Bud's age have been retired for a number of years, he is still working full-time as a financial planner for the Financial House in Centreville, Delaware. Bud's commitment to the Hospital is based on the care he has received during his long-running relationship with the Hospital. Bud was born here, has never been to another hospital, and he likes knowing that The Chester County Hospital's focus is always on the patient. Edna agrees. "The Chester County Hospital has taken very good care of him, and that's why I support the Hospital," she says.

When asked what supporting the Hospital and its initiatives means to them, Edna and Bud both agree they believe it is a privilege and their responsibility to give back. Bud's personal philosophy on philanthropy is this: "We are merely stewards of whatever God allows us to have, and we are expected to put His bounty to good use."

The Chester County Hospital Foundation hopes that everyone who supports our mission takes pleasure in knowing they all have a hand in helping provide compassionate, high quality healthcare to all in our community, every day.

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"From the patient's view, the most remarkable feature about the Hospital is the attitude that each person has about his or her job. There is universal enjoyment in the work at hand. God's greatest blessing to me was to have The Chester County Hospital available when I needed you."

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# GOOD WILL AND GRATITUDE The



For close to two years, Charles Kerwegh was diligent about getting to his appointments at The Chester County Hospital's Wound Care and Hyperbaric Medicine Center. Once or twice a week, he arrived for treatment for the ulcer on his leg. The Wound Care employees recall he was always on time, and he always wore his plaid hat. He was occasionally grumpy, but they could usually get him to smile, and he was appreciative of their care and effort.

The last few years of Mr. Herwegh's life were difficult. In his late 80s, his routine became very limited because of his health. He was still mentally sharp, but his body often would not cooperate, making it hard for a man who was so independent. Simple things that once filled his day, such as tending to his garden, became difficult, if not impossible. Visits to his doctors, to The Chester County Hospital, and to Wound Care became more frequent. And, with these frequent visits came the bills.

Mr. Herwegh received caring support from The Wound Care and business office staff.

Pictured: Jeannie Seidel, RN; Cathy Norris, BSN; Linda Huber, RN; Martye Marshall, MD; Megan Benson, BSN; Denise Paoline, RN, BSN; Kristin McLaughlin, Wound Care Office Coordinator; Barbara Fairchild, Business Office Patient Representative; Amanda Tracy-Miller, Medical Assistant

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### Late Charles Herwegh's Story

Having spent his teenage years living through the Great Depression, Mr. Herwegh learned lessons about the importance of frugality and saving that lasted a lifetime. Living in the same house in West Chester most of his life, he eschewed many modern household items; few upgrades had been made to his house since 1930. However, he was diligent about paying his bills. When he was unable to pay the entire balance of his bill for Hospital services after insurance payments, he contacted the Hospital's Patient Billing Office. They qualified Mr. Herwegh for the Hospital's charity care program and enrolled him in a manageable monthly payment plan.

Mr. Herwegh made his payments on a regular basis until his passing in January 2008, after which Mr. Herwegh's friend and estate executor, Paul Stevens, fulfilled the balance of the bill. Six months later, an unexpected letter arrived at the Hospital's Foundation Office. Mr. Herwegh had left nearly his entire estate, consisting mainly of his house and antique clock collection, to The Chester County Hospital Foundation. Mr. Stevens recalls that when Mr. Herwegh was getting ready to write his will, he included the Hospital "because they treated me decent."

We never had the chance to thank Mr. Herwegh for his gift while he was alive, and perhaps that is how he intended it to be. A man who grew up in the Depression may have been uncomfortable with the attention his gift would surely bring. But, the impact of his generosity and the message it sends about Mr. Herwegh and what was important to him, will be remembered for many years to come.

The Chester County Hospital Foundation is grateful to Mr. Herwegh and all the individuals who have included the Foundation in their estate plans and recognizes them through membership in the 1892 Society.

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"I cannot say enough about the way I was treated by all who were involved in my care for a heart attack. What a comfort to know that I was in capable hands through a difficult time in my life. The follow-up care provided by the visiting nurses, therapists, cardiac team and cardiopulmonary rehabilitation unit has also been excellent. The Chester County Hospital is a warm and friendly place, and I am so thankful that when this hit me, I was close to the best care I could have received."

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## GORDY'S LEGACY The Gretchen

#### Gretchen Bowker's story is one of passion

inspired by a loving husband, a Hospital that cares, and doctors who treat the patient, not just the disease.

Her late husband, Gordon "Gordy" Bowker, was the life of the party. Clients of Gretchen's company, The Chester County Travel Agency, loved traveling with Gordy and Gretchen as much as they loved visiting exotic locations. Together, they took more than 100 cruises and, sadly, it was on a European cruise in 2006 that Gordy became ill. He had been under the expert care of David Grossman, MD, since his cancer diagnosis in 2000. Gordy's treatment at The Cancer Center of The Chester County Hospital extended his life, but was not able to prevent the cancer from spreading. Gretchen lost Gordy a little more than a week after returning home from that European cruise.

The following year, Gretchen celebrated Gordy's life with friends and family on a memorial cruise. Not one to sit back and relax even on a cruise, Gretchen wanted to do more. She was determined to help others in their battle with cancer and give back to the caring staff and doctors who "were wonderful, especially Dr. Grossman. He treated my family, my husband and me with care and compassion."

Gretchen decided a golf tournament would be a natural fit, since Gordy was an avid golfer since age 18. Friends and family worked together and the Gordon 'Gordy' Bowker Memorial Golf Tournament was started. In the three years since its inception, the June tournament has raised more than \$58,000. Gretchen specifies the money be used to enhance patient care. Today, there are new ergonomic recliners for chemotherapy treatments and a big screen television that acts as a welcome distraction. Outside The Cancer Center, there is a tranquil garden.

Care for cancer patients is also supported by the longrunning fundraising event, SHINE. Even though she may be exhausted after months of planning Gordy's golf outing, Gretchen actively participates on the SHINE committee. In support of her fellow committee members, she helps organize an amazing November evening of dinner and

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### Bowker Story

dancing at the Winterthur Estate to support important initiatives for cancer patient care like prescription and transportation assistance and the Cancer Care Coordinator positions.

Since it was kindness and expert care that made such a difference in Gordy's life, Gretchen and her friends are happy to do what they can to make the lives of other patients a little better.

So each year, after a great day of golf, Gretchen stands at the podium in the ballroom of the Coatesville Country Club and thanks friends for their hard work and generosity. And, while she insists that they are Gordy's greatest legacy, they in turn would argue that his legacy is Gretchen herself her indomitable spirit, her drive, her energy and compassion to support others in their personal battles with cancer. Inspired by Gordy, Gretchen is making a difference.



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## STEADFAST SUPPORT



Making charitable giving a priority can be a challenging decision, especially choosing which organizations to support when there are so many in need. The Chester County Hospital Foundation is extremely fortunate to have gained the support of so many in our community, including long-time resident Karen Rothenbuhler. "I know there are many organizations worldwide that need assistance," says Karen, "however, I feel very strongly about giving something back to the community in which I live helping those around me."

Over the years, Karen and husband Larry experienced the genuine care of the Hospital's physicians and staff and the highest level of clinical services available to the community. Therefore, they chose more than two decades ago to show their appreciation by generously supporting The Chester County Hospital Foundation every year since.

Karen is modest when she discusses how fortunate she feels to have quality care so close to home. "Over 23 years,

Capping Society

Named after the traditional nursing school ceremony when a nursing trainee received her uniform cap, The Capping Society has been created to honor the continuous care we have received from the nursing staff throughout the years and to recognize the community members who have been dedicated annual benefactors to the Foundation for five or more consecutive years. We are pleased to recognize those who have made gifts every year, consecutively, to the Foundation since 1984.

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† Deceased

### The Karen Rothenbuhler Story

the amount I've given to the Foundation has changed some depending on my circumstances, but it is very important to me to be able to contribute something every year," she says. "This is also why I wanted to leave some money in my will to The Chester County Hospital Foundation." Karen, like many donors, understands that every contribution makes a difference, no matter the size of the gift.

Karen also feels very strongly that a hospital should exist to help anyone in the community in need of healthcare. "I think it is important to not only have quality medical care available in Chester County, but also to have our Hospital remain a not-for-profit," she adds. It is for this reason they chose The Chester County Hospital, an independent, community-governed, non-profit hospital, for their care and as the recipient of their charitable giving.

We thank Karen and Larry, and all of our steadfast donors for their continued support of The Chester County Hospital Foundation, which supports the Hospital in providing exceptional care in a setting best suited for patients and their families – close to home.

#### WAYS TO GIVE

There are several options available for supporting The Chester County Hospital Foundation:

- Outright Donations or Gifts of Securities
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*In Honor of Dennis A. Berman, M.D.* Mr. and Mrs. Neil Cullen

*In Honor of Jim Boland* Mr. and Mrs. Michael Leonard

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#### DONOR WALL

The Chester County Hospital Foundation Donor Wall, located at the end of the North Pavilion corridor in the Hospital, lists donors of \$100 or more. Please visit the Hospital to see the Donor Wall with our FY2009 contributors.

#### VOLUNTEERS

The opportunities for volunteering at the Hospital range from very active positions, such as transporting patients in wheelchairs, to less physically demanding jobs like staffing the information desk, staffing the gift shop or helping with clerical work throughout the Hospital. There are a variety of opportunities in both clinical and non-clinical settings. The following adult volunteers achieved milestone hours during the 2009 fiscal year.

26,000 Hours Ms. Estella Bandel

6,000 Hours Mrs. Marion Morton

*5,000 Hours* Mrs. Kathleen Duffy Mr. Felix Presto

#### 4,000 Hours

Ms. Barbara Artz Mrs. Joyce Hargraves Mrs. Helen Hartman Mr. George Metzger Mrs. Joan Metzger Mrs. Susan Yewdall

*3,000 Hours* Ms. Gloria Gleichert Mr. Donald Weaver

#### 2,000 Hours

Mrs. Beatrice Conner Mrs. Joyce Hoberman Mrs. Dorothy Lauder Mrs. Shirley Minnick Mr. Amos Scott Mrs. Rosemary Tucker

#### 1,000 Hours

Mrs. Moira Canham Mrs. Kathy Dulin Mr. Michael Francella Mrs. Janet Kennedy Mrs. Pat Lawn Mrs. Audree Lynch Mrs. Barb Nessell Mrs. Debbie Petty Mrs. Pat Radcliff Mr. George Robinson Mrs. Jean Stanton Mr. William Uster Mrs. Janet Wintermute

#### 500 Hours

Mrs. Margeret Beswick Mr. Vernon Brewer Mrs. Pat Durr Mrs. Nancy Faust Ms. B.J. Hettel Mr. Don Hornig Ms. Melody Linton Ms. Josie Maggitti Mr. Peter McCoy Mrs. Connie Olin Mr. Glenn Smith Mrs. Diane Vaughan Mrs. Peggy Vaughan

#### VolunTEEN LEADERS

The VolunTEEN program, for those ages 14 to 18 years old, takes place on Saturday and Sunday mornings from 8:30 to noon. The teens perform a variety of tasks throughout the Hospital, including making beds, filling water pitchers, running errands, delivering flowers, and escorting patients. The following teens achieved hourly milestones during the 2009 fiscal year.

500 Hours Miss Lauren Dale

300 Hours Mr. Dan Chaudhary Miss Hope Linton

200 Hours Miss Shanti Donthineni Mr. Colin Patrick

#### 100 Hours

Miss Sarah Bartling Miss Christina George Mr. Daniel George Miss Annalyn Gottdank Miss Pragya Kalla Miss Caroline Lewis Miss Julie Redmond Mr. Chris Shum Miss Carolyn Steiner

There are many opportunities for corporations and individuals who wish to support The Chester County Hospital Foundation. The following sponsors have supported the Foundation through either the Fore Health Golf Tournament, Chester County Day, Dilworthtown Inn Wine Festival, SHINE, Beef, Beer N' Boogie, Dash for Diabetes, May Festival Raffle, May Festival Gala, May Festival, Challenge for Cancer, Golf Invitational or Polo Cup.

#### 23RD ANNUAL FORE HEALTH GOLF TOURNAMENT

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#### Corrections and Questions

If you have questions about your listing, please contact The Chester County Hospital Foundation Office at 610.431.5642 or gift@cchosp.com and we will do our best to assist you.

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We would also like to thank Debbie Hess, President, Women's Auxiliary Casey Fisher and the wonderful staff at the West Chester Golf & Country Club

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#### ENTERTAINMENT

Campbell's Academy of Irish Dance The Chester County Clowns Crane Dance School The Flower Power Band Fulvio Gilbert & Sullivan Society of Chester County Kevin Joyce Gina Miller Ronald McDonald Bill Peirce Ed Podzionak Tall Cedars Clowns West Chester Dance Works

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Engine 52 Fire Company Friends & Neighbors Township of East Goshen Township of West Goshen West Chester Borough West Chester Borough Police Department West Goshen Police Department Westtown-East Goshen Police Department

#### PARKWAY DASH 4 DIABETES

Inaugural Presentation of the John F. Wehler Health-Happiness-Success Award to Cathy Gabrielsen of Cuddle My Kids

Presented by Parkway Cleaners

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Accurate Foot & Diabetic Care Animas Corporation Arthur Hall Insurance Associates for Women's Medicine **Barclay Friends** Cathy and Scott Gabrielsen CCS Medical Dr. Andrew Chuma, ENT and Dr. Michael Ward, ENT - CCOAA Conlin's Copy Cuddle My Kids Francis Automotive Services, Inc. Fulton Bank Gateway Medical Associates Healthy Humans Infusioncare/William Sweeney Lamb McErlane, PC Limoncello Ristorante Manos Family Practice

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#### 68TH ANNUAL CHESTER COUNTY DAY

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09 DONOR REPORT

#### THE CHESTER COUNTY HOSPITAL BALANCE SHEET

AUDITED : JUNE 30, 2009

#### ASSETS

Current Assets:		
Cash and short term investments	\$13,050,117	
Patient accounts receivable (net)	23,944,906	
Other accounts	306,343	
Due from	253,627	
Assets whose use is limited	3,720,072	
Inventories	3,271,131	
Prepaid expenses and other current assets	302,110	
Total current assets	44,848,306	
Assets whose use is limited	7,206,002	
Long-term investments	2,252,306	
Beneficial interest in perpetual trusts	10,488,676	
Investment in and advances to		
Chester County Hematology/Oncology Service	es 1,876,010	
Interest in net assets of TCCH Foundation	14,926,881	
Property, plant and equipment (net)	68,516,123	
Deferred financing costs (net)	751,693	
Other assets	285,181	
TOTAL ASSETS	\$151,151,178	

#### LIABILITIES AND NET ASSETS

Current Liabilities:

Culterit Liabilities.		
Current installments of long-term debt	\$2,400,382	
Accounts payable	7,786,670	
Accrued salaries, wages and vacation	6,599,679	
Accrued interest payable	1,343,662	
Estimated third-party payor settlements	1,490,000	
Other liabilities	168,305	
Total current liabilities	19,788,698	
Long-term debt	41,900,432	
Accrued malpractice and workers comp	2,479,606	
Total liabilities	64,168,736	
Net assets:		
Unrestricted	60,462,364	
Temporarily restricted	15,445,850	
Permanently restricted	11,074,228	
Total net assets	86,982,442	
TOTAL LIABILITIES AND NET ASSETS	\$151,151,178	

### THE CHESTER COUNTY HOSPITAL Foundation

AUDITED : JUNE 30, 2009

#### **BALANCE SHEET**

#### ASSETS

Cash and short-term investments	\$6,747,901
Other accounts receivable	465,353
Prepaid expenses	181,068
Total current assets	<b>7,394,322</b>
Long-term investments*	8,511,003
Pledge receivables	2,372,608
PP&E	1,040,872
TOTAL ASSETS	\$19,318,805
<b>LIABILITIES AND NET ASSETS</b> Demand note payable Other liabilities	\$500,000 604,606
Total current liabilities	<b>1,104,606</b>
Other non-current liabilities	276,621
Total liabilities	1,381,227
Net Assets: Unrestricted	3,713,238
Net Assets: Temporarily restricted	14,224,340
Total net assets	17,937,578
TOTAL LIABILITIES AND NET ASSETS	\$19,318,805

#### STATEMENT OF ACTIVITIES

#### UNRESTRICTED NET ASSETS

Revenues less than of expenses	(\$221,339)		
Assets released from restriction	3,903,609		
Network transfers	(6,781,572)		
Decrease in Unrestricted Net Assets	(3,099,302)		

#### TEMPORARILY RESTRICTED NET ASSETS

Additional pledges for West Pavilion (net)	658,029	
Pledges paid during the year	(1,400,186)	
West Pavilion contributions	3,538,745	
Release from Temporary Restrictions	(3,903,608)	
Decrease in Temporarily Restricted Net Assets	(1,107,020)	
Decrease in Total Net Assets	(4,206,322)	
Net Assets – beginning of year	22,143,900	
TOTAL NET ASSETS – end of year	\$17,937,578	

\* Includes \$4.1 million of short-term duration Prime Obligation Funds that have been reclassified to Long-Term Investments due to the restricted nature of the funds.

#### THE CHESTER COUNTY HOSPITAL

AUDITED : JUNE 30, 2009

#### STATEMENT OF OPERATIONS

REVENUE: Unrestricted, gains and other support	¢104 E00 440
Net patient service revenues	\$194,509,448
Other revenue	8,299,609
Net assets released from restrictions used for operations	15,030
TOTAL UNRESTRICTED REVENUE, GAINS AND OTHER SUPPORT	202,824,087
EXPENSES	
Salaries and wages	86,241,515
Supplies expenses	73,987,460
Employee benefits	19,041,418
Depreciation	8,746,186
Provision for doubtful collections	8,371,027
Insurance	2,765,844
Interest	2,787,510
Amortization	101,513
TOTAL EXPENSES	202,042,473
Operating Income	781,614
OTHER INCOME	
Investment income	(644,590)
Equity gain in Chester County Hematology/Oncology Services	107,145
Revenue in excess of expenses	244,169
Transfers to Affiliates (net)	890,657
Decrease in unrestricted net assets	\$1,134,826

#### THE CHESTER COUNTY HOSPITAL

June 30, 2008 and June 30, 2009

STATISTICAL RECORD OF SERVICE	2008	2009
Adult and Pediatric Patient Admissions (excluding Newborns)	15,532	14,999
Observation Status Patients	765	1,488
Adult and Pediatric Days (excluding Newborns)	64,604	61,509
Average Length of Stay (excluding Newborns)	4.10	4.02
Newborn Admissions	2,523	2,618
Newborn Days	4,895	5,036
Average daily census, Adults and Pediatrics	176.5	168.5
Average daily census, Newborns	13.4	13.8
Patients treated in the Emergency Room	44,439	43,459
Outpatient visits to Clinic, Ambulatory Care Center,		
Laboratory, X-Ray, Cardiology, etc.	372,161	381,765
Surgical Operations: Inpatient	4,170	4,359
Surgical Operations: Outpatient	4,955	4,836
Laboratory tests	1,312,506	1,316,153
X-Ray Examinations and Treatments	186,833	193,511

### THE CHESTER COUNTY HOSPITAL FOUNDATION CORPORATE TRUSTEES

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#### Cooperative Relationship

Eastern Cooperative Oncology Group (Cancer Research)

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#### AFFILIATIONS

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#### Nursing Education

Pennsylvania State Board of Nursing

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### ACHIEVEMENT

The Chester County Hospital Foundation has exceeded its

### \$30 million goal for the Campaign,

with the total currently at \$33,057,990. Part of the Campaign was to raise \$25 million for the West Pavilion Expansion, and as of the end of October '09, \$25,009,172 has been raised. Thank you to everyone who has helped us to achieve and exceed our goals!